

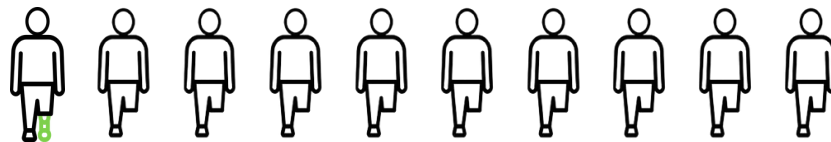


High-Quality & Affordable Prosthetics & Orthotics

Joren Vallaeyes
Co-Founder & COO/CFO



Situation today



5-15%

Of the 40 million amputees in LMIC receive a prosthetic (WHO 2017)

35 Million

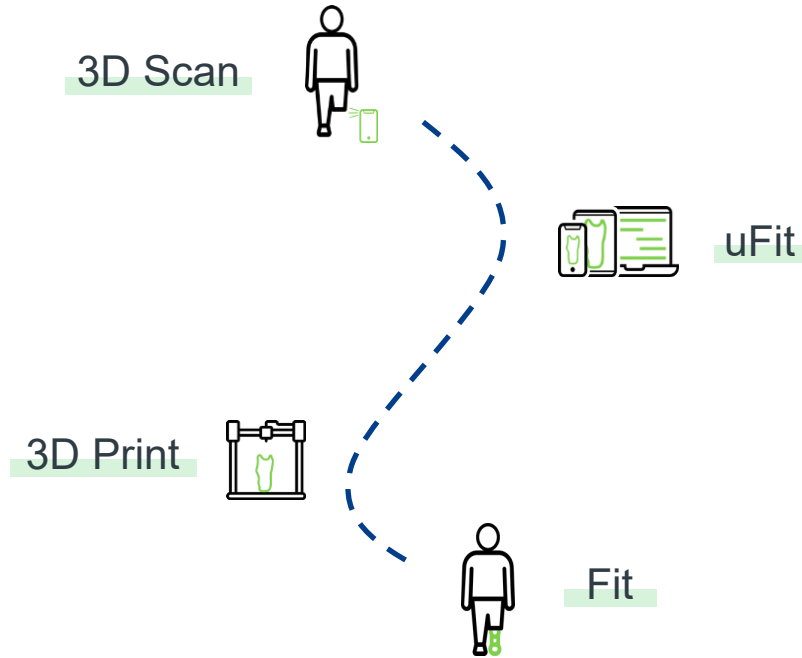
Amputees have no solution today

No prosthetic = no job, no education, difficult future

3 GOOD HEALTH
AND WELL-BEING

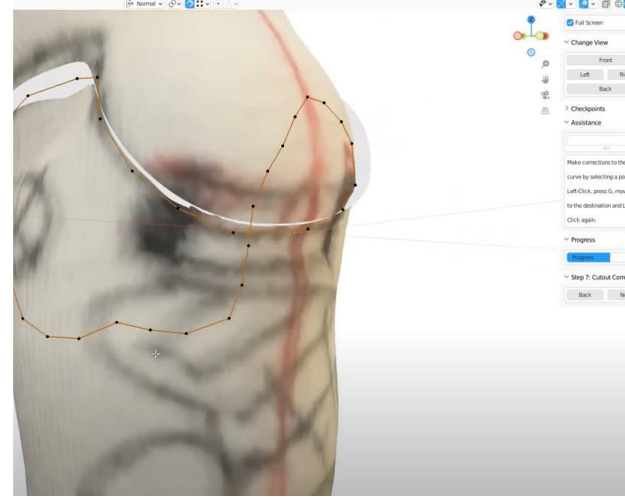


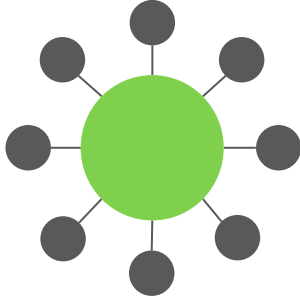
Ugani's solution



Highest quality and lowest cost on the market.
Scalable with the **DistributedFit** model, fast and decentralized (remote).

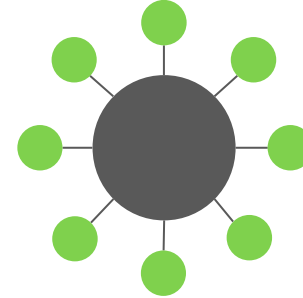






PrintLab

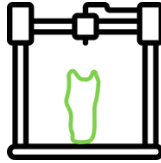
- Centralised Hub for production of 3D Devices
- Uses 100% Ugani Technology
- Run like startup, efficient & lean
- Local Prosthetic and Orthotic Centre
- High quality, and simplified operations
- Sell/Give 3D devices to patients & to MobilityMakers



MobilityMakers

- Independent Prosthetists using 3D
- Ugani trains & supports
- Coverage => entire region
- 3D scanning and modelling
- Order socket / full prosthetic, shipped in 72h
- Remote and location-independent, home care
- PrintLab associated CPOs or independent partner CPOs (Freelance / hospital / gov / agency / NGO / ...)

Why choose Ugani?



Lower cost

Material costs for production of devices are lower, as the costs to equip a P&O center



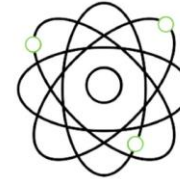
European Quality

Tested prosthetics give optimal comfort for your patients



DistributedFit

DistributedFit allows for excellent patient care, and easy scaling with partner P&Os



All-in-One solution

Ugani's solution enables you to use 3D from A to Z with tools, workflows, training and support



Lower Price for patient, while delivering High-Quality devices, scalable

Ugani 3D Kit



Included

- Everything for 3D production up to 100 devices per month
- 3 3D printers, 5 iPhone scanners and 5 laptops
- 1-month Ugani Expert training on location
- Material for min 20 Prosthetic Sockets
- Max 5 P&Os

Cost

(test)socket is about 80\$ material cost, 10\$ extra costs + Ugani Fee. Labor time is about 30 mins.

ROI depends on your volume.

Long-term

Fee per device for continuous Ugani link:

- Discount on supplies
- uFit Premium, branded for you
- Studies and proof of new tech
- Ugani Brand name and seal of quality
- Access to the latest Ugani tech, printers, software, knowledge, and devices
- Fee dependent on World Bank country classification
- Monitoring dashboard and custom API for integration
- Support, insights, lessons learned and sharing between different centres worldwide



Country	Devices 1 - 50	Devices 50 - 100	Devices > 100	Min fee
LIC	9 \$	6 \$	4 \$	150 \$
LMIC	12 \$	9 \$	6 \$	300 \$
HMIC	16 \$	12 \$	9 \$	600 \$
HIC	20 \$	16 \$	12 \$	1000 \$

Showcase: Prothea Kenya



Opening 1st of April 2023
Workshop in Nairobi, Kenya
Staff of 3 CPOs, 1 manager and 1 3D engineer



- Operationally break-even in 3 months
 - One of the largest workshops in East Africa
 - Reached more than 50 patients in first 3 months
 - DistributedFit in whole East Africa to empower local workshops
-
- Cost of devices is 3-5 times lower than anything comparable in the country
 - Basic TT prosthetic starts at about 350\$
 - 2-3 days delivery instead of weeks
 - At home or remote service
 - Highest quality products



Ugani

Prosthetics

Making high-quality and affordable
Prosthetics & Orthotics accessible for all.

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